Table to Table - Leket Israel (Reg. NPO) Financial Statements as of December 31, 2017

<u>Table to Table - Leket Israel (Reg. NPO)</u> <u>Financial Statements</u> <u>as of December 31, 2017</u>

Auditor's Report to the members of the Association Table to Table - Leket Israel (Reg. NPO)

We have audited the accompanying balance sheets of Table to Table - Leket Israel (Reg. NPO) (hereinafter "the Association") as of December 31, 2016 and 2017, and the statements of activities, statements of changes in net assets and statements of cash flows for the years then ended. These financial statements are the responsibility of the Association's executive committee and management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the generally accepted auditing standards in Israel, including those prescribed by the Israeli Auditors' Regulations (Auditor's Mode of Performance) of 1973. Those standards required that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a sampling basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by the executive committee and management of the Association, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Association on December 31, 2016 and 2017, and the results of its operations, the changes in net assets and the reports on the cash flows for each of the years then ended, in accordance with the generally accepted accounting principles in Israel (Israeli GAAP).

Stark & Stark Accountants

June 17, 2018

Balance Sheets

as of December 31, 2017

		as of December 31		
		2017	<u>2016</u>	
	<u>Note</u>	Thousand NIS	Thousand NIS	
<u>Current Assets</u>				
Cash and cash equivalents		12,579	17,523	
Short-term deposits		1,442	806	
Post-dated checks receivable		161	99	
Accounts receivable and other credits	3	958	943	
Related parties	4	317	330	
Investments in futures contracts	2g	1	-	
		15,458	19,701	
Long-term deposits		415	533	
Fixed assets, net	5	8,370	5,622	
		24,243	25,856	
<u>Current liabilities</u> Suppliers and post-dated checks payable Investments in futures contracts	2g	2,246	1,688 10	
Accounts payable and other debts	6	2,115	1,932	
		4,361	3,630	
Net provision for severance pay	7	480	525	
Unrestricted Net Assets				
For activities		10,428	12,563	
For fixed assets		8,370	5,622	
		18,798	18,185	
Temporarily restricted net assets	8	604	3,516	
		24,243	25,856	
		=======================================	========	

The accompanying notes are an integral part of these financial statements.

Table to Table - Leket Israel (Reg. NPO) Statement of Activities for the year ended December 31, 2017

For the year ended December 31

	December 31		
		<u>2017</u>	<u>2016</u>
	<u>Note</u>	Thousand NIS	Thousand NIS
Income from activities			
Donations and contributions	9	36,747	33,904
Food, products and services as cash equivalent	10	87,859	93,420
Volunteers as cash equivalent	11	4,558	3,880
Revenues released from restriction	8	1,956	2,927
		131,120	134,131
Cost of activities			
Salaries and related expenses		13,303	11,736
Cost of food, products and services as cash equivalent	10	87,859	93,419
Volunteers as cash equivalent	11	4,534	3,699
Direct operating expenses	12	20,483	18,880
		126,179	127,734
Net income from activities		4,941	6,397
General and administrative expenses	13	7,150	7,021
Net expenses before financing		(2,209)	(624)
Net financing income (expenses)		(319)	2
Net expenses after financing expenses		(2,528)	(622)
Capital gain (loss)		102	29
Net surplus for the year		(2,426)	(593)

The accompanying notes are an integral part of these financial statements.

Table to Table - Leket Israel (Reg.NPO) Statement of Changes in Net Assets for the year ended December 31, 2017

	Unrestricted Net Assets		Temporarily	
	For Activities	For Fixed	Restricted	
		Assets	Net Assets	Total
		Thousa	nd NIS	
Balance as of January 1, 2016	13,010	4,986	1,026	19,022
Additions (reductions) during the year:				
Net surplus for the year	(593)	-	-	(593)
Donations	-	-	6,199	6,199
Sums released from restriction	-	-	(2,927)	(2,927)
Sums released from restricted net assets used for				
fixed assets	-	782	(782)	-
Sums used for fixed assets	(1,089)	1,089	-	-
Net sums from the sale of fixed assets	75	(75)	-	-
Sums transferred to cover depreciation expenses	1,160	(1,160)		
Balance as of December 31, 2016	12,563	5,622	3,516	21,701
Additions (reductions) during the year:				
Net surplus for the year	(2,426)	-	-	(2,426)
Donations	-	140	2,246	2,386
Sums released from restriction	-	-	(1,956)	(1,956)
Sums released from restriction and transferred to				
others (*)	-	-	(303)	(303)
Sums released from restricted net assets used for fixed assets	_	2,899	(2,899)	_
Sums used for fixed assets	(870)	2,839 870	(2,099)	-
Net sums from the sale of fixed assets	(870)	(22)	_	_
Sums transferred to cover depreciation expenses	1,139	(1,139)	- -	- -
Same dianoremed to core, depreciation expenses		(±,±33)		
Balance as of December 31, 2017	10,428 ======	8,370 ======	604	19,402 ======

The accompanying notes are an integral part of these financial statements.

(*) See Note 4.

Statement of Cash Flows

for the year ended December 31, 2017

	For year ended December 31		
	<u>2017</u> <u>2016</u>		
	Thousand NIS	Thousand NIS	
Cash flows for operating activities			
Deficit for the year	(2,426)	(593)	
Adjustments required to present cash flows from			
operating activities	<u>(601)</u>	<u>(2,929)</u>	
Net cash used for operating activities	_(3,027)	(3,522)	
Cash flows for investing activities			
Purchase of fixed assets	(3,769)	(1,871)	
Sale of fixed assets	124	104	
Decrease (increase) in short-term deposits	(636)	5,317	
Decrease (increase) in long-term deposits	118	<u>(191)</u>	
Net cash from (used for) investment activities	<u>(4,163)</u>	3,359	
Cash flows from financing activities Receipts to net assets	2,246	6,199	
from external parties			
Net cash provided by financing activities	2,246	6,199	
Increase (decrease) in cash from activities this year	(4,944)	6,036	
Cash balance at the beginning of year	<u> 17,523</u>	<u>11,487</u>	
Total cash balance at end of year	12,579	17,523	
	=======	=======	

The accompanying notes are an integral part of these financial statements.

Adjustments required to present cash flows from operating activities

	For year ended Dec. 31		
	2017	2016	
	<u>Thousan</u>	d NIS	
Income not related to cash flows			
Depreciation	1,139	1,160	
Increase (decrease) in reserve for severance pay	(45)	40	
Capital gain on sale of fixed assets	(102)	(29)	
Sums released from temporarily restricted net assets	(2,259)	(2,927)	
	<u>(1,267)</u>	<u>(1,756)</u>	
Changes in assets and liabilities			
Decrease (increase) in investments in futures contracts	(11)	13	
Increase in post-dated checks receivable	(62)	(69)	
Decrease (increase) in accounts receivable and other credits	(15)	77)	
Decrease (increase) in related parties' balances	13	(330)	
Increase (decrease) in suppliers and post-dated checks payable	558	(960)	
Increase in accounts payable and other debts	<u> 183</u>	<u>96</u>	
	666	<u>(1,173)</u>	
	(601)	(2,929)	
	=======		

Activities not in cash – Annex B

In the report year, the Association received a donation of a vehicle valued at NIS 140,000.

The accompanying notes are an integral part of these statements.

Notes to the Financial Statements as of December 31, 2017

Note 1 - General

A. Table to Table - Leket Israel (Reg. NPO) (hereinafter "the Association") is a non-profit institution. The Association was registered with the Registrar of Associations on March 18, 2003 under the name "Table to Table (Reg. NPO)". On November 16, 2009, the Association changed its name to "Table to Table – Leket Israel (Reg. NPO)". The Association's registration number is: 580407633.

B. The Association's goals are:

- 1. To collect leftover food products, as well as cooked food from events, army bases, hotels and cafeterias, that under other circumstances would be thrown away, and to distribute the food to existing associations that assist the needy.
- 2. To collect dry foods from businesses and distribute them to associations assisting the needy.
- 3. To collect agricultural products from farmers and resellers for distribution to the needy.
- 4. To assist civilians and Israel Defense Forces' soldiers, as needed, during times of emergency. In this context, times of emergency refer to war, military operations, and any other period in which the civilian population is under any kind of threat by virtue of it being a civilian population.
- 5. The collection, acquisition and distribution of food to the needy to promote solutions to the problem of food shortages in Israeli society.
- 6. To be engaged in any act of kindness, charity, and aid to those in need.
- C. The Association has been recognized as a public institution by the Israeli tax authorities in accordance with Section 9 (2) of the Income Tax Ordinance.
- D. The Association has approval under Section 46 of the Income Tax Ordinance until the end of 2020.
- E. The management practices of the Association are certified by the Registrar of Associations until the end of 2018.
- F. Amendment to the Associations Law (Amendment No. 11) 2008

During the fiscal year, the Association did not receive contributions from a foreign political entity for its operations.

Note 2 - Main Accounting Policies

A. Reporting Principles

The financial statements have been prepared in accordance with generally accepted accounting principles and in accordance with Opinion No. 69 issued by the Institute of Certified Public Accountants in Israel, in regards to accounting and financial reporting principles for nonprofit organizations and as prescribed under Accounting Standard No. 5 published by the Israeli Accounting Standards Board, and in accordance with Accounting Standard No. 36, which includes amendments and clarifications to Opinion No. 69 and Standard No. 5.

B. <u>Financial Statements in reported amounts</u>

- 1. The Association applies the provisions of Accounting Standard No. 12 of the Israel Accounting Standards Board "Discontinuance of Adjustment of Financial Statements".
- 2. The non-monetary asset amounts do not necessarily represent realization or updated economic value, but rather the reported amounts of those assets.
- 3. In the financial statements, "cost" means cost in reported amounts.

C. Use of estimates

The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities disclosed in the financial statements and the amounts of revenues and expenses during the reporting period. Actual results may differ from these estimates.

D. Cash and cash equivalents:

The Association views highly liquid investments, including short-term bank deposits (up to 3 months), as cash equivalents with a maturity date within 3 months from the date of investment.

E. Fixed assets

- 1) Depreciation is calculated using the straight-line depreciation method at annual rates considered sufficient to depreciate the assets over their estimated useful lives.
- 2) Improvements and enhancements are capitalized to the cost of the assets, while repairs and maintenance are expensed as incurred.
- 3) Annual depreciation rates are as follows:

	<u>%</u>
Vehicles	15-25
Furniture, equipment and computers	6-33
Leasehold improvements	7-10

F. Employee Benefits

Liabilities for short-term employee benefits:

Short-term employee benefits include salaries, vacation and National Insurance Institute contributions and are recognized as expenses upon the provision of services.

Liabilities for employee termination benefits:

The Association's liabilities for employee termination benefits are recorded in appropriate obligations under law, agreement, custom, and management expectations.

G. Futures contracts

The investment in futures contracts not intended for hedging are presented in the financial statements in accordance with Israel Accounting Standard No. 22, at their fair value. Fair value fluctuations are recognized in the financing item in the Profit/Loss Statement in the period they occurred.

H. Recognition of income and expenses

The Association reports its income and expenses by the accrual basis.

I. <u>Donations as cash equivalent</u>

Since 2011, the Association has begun to manage the food inventory and its distribution using a computerized system for the precise recording of quantities of dry food, cooked food and agricultural produce arriving at the Association's warehouses as donations. The value of the donations is recorded on the Association's books on the cost basis. See Note 10.

J. Volunteers as cash equivalent

Income and expenses involving volunteers were included in the financial statements according to the assessment of the Association's management and pursuant to Accounting Opinion No. 69 and Accounting Standard No. 5, published by the Israeli Accounting Standards Board.

K. Related parties

Defined as per Accounting Opinion No. 29 of the Institute of Certified Public Accountants in Israel.

L. Assets received in order to be transferred to others

The Association reports any assets received in order to be transferred to other parties, pursuant to Accounting Standard No. 5. See also Note 4.

M. <u>Balances linked to and denominated in foreign currency</u>

Balances denominated in or linked to foreign currency are included in the financial statements according to the representative exchange rates prevailing on the balance sheet date.

Presented below are data on the exchange rate of the U.S. dollar and the Consumer Price Index:

	Representative exchange rate of the dollar, in NIS	Consumer Price Index for December – in points (*)
<u>As of</u>		
31.12.2017	3.467	101.3
31.12.2016	3.845	100.9
	%	%
Rate of change in year ended on		
31.12.2017	(9.83)	0.4
31.12.2016	(1.46)	(0.2)

^(*) Index according to baseline: 2012.

Note 3 - Accounts receivable and other credits

	As of December 31		
	2017	2016	
	Thousand NIS		
"Israel Toremet" company	673	709	
Advances to suppliers	15	14	
Prepaid expenses	270	220	
	<u>958</u>	<u>943</u>	

Note 4 – Related parties

A. Credits with related parties

	As of December 31	
	2017	2016
	Thousa	ind NIS
'Nevet – Future growth 2015 Ltd." company (Public Benefit Corporation)	317	330
	========	========

B. Businesses with related parties - "Nevet - Future growth 2015 Ltd." (Public Benefit Corporation)

	For the year ended December 31	
	2017 2016	
	Thousand NIS	
Transfer of donations and contributions – Sandwich project	(1,770)	(2,016)
Offsetting of expenses of the Sandwich project	457	967
	=======================================	=======

- 1. Nevet Future Growth 2015 Ltd., a Public Benefit Corporation (hereinafter "Nevet"), was established in December 2015 with the purpose, among others, to provide breakfast to students in schools (hereinafter the "Sandwich Project"). The Sandwich Project has been implemented by the Association for about a decade.
- During 2016, the Sandwich Project was gradually transferred from the Association to Nevet.
 Starting in May 2016, most of the expenses for the project were made through Nevet. Project income was transferred accordingly.
 In 2017, all income received by the Association for the Sandwich Project was transferred to Nevet, including income from released restrictions, for a total amount of about NIS 303,000.
- 3. In 2016, the Association paid for direct purchasing expenses, for the workers' wages until the date their employment was transferred to Nevet, and also for indirect expenses (accounting services, fundraising, public relations, etc.). In accordance with the above, a mutual offsetting of funds was made between the two entities.
 Starting in 2017, expenses incurred by the Association and belonging to Nevet (logistics, computer systems, rent, etc.) are burdened according to the burden key agreed between the parties.

Note 5 – Net Fixed Assets

As of December 31

	2017				2016	
	Leasehold			Furniture, equipment and		
	<u>Improvements</u>	<u>Land</u>	<u>Vehicles</u>	<u>computers</u>	<u>Total</u>	<u>Total</u>
		<u>Tł</u>	nousand NIS			Thousand NIS
Cost:						
Balance at beginning of year	2,008	782	4,429*	3,536	10,755	10,955
Additions during the year	14	2,739	456	700	3,909	1,871
Disposals during the year	-	-	(596)	-	(596)	(2,071)
Balance at end of year	2,022	3,521	4,289	4,236	14,068	10,755
Accumulated depreciation						
Balance at beginning of year	445	-	2,972*	1,716	5,133	5,968
Year's depreciation	200	-	512	427	1,139	1,160
Depreciation of year's disposals	-	-	(574)	-	(574)	(1,995)
Balance at end of year	645		2,910	2,143	5,698	5,133
Depreciated cost:	1,377	<u>3,521</u>	<u>1,379</u>	<u>2,093</u>	8,370	5,622
Annual depreciation rates	<u>7%-10%</u>	<u>0%</u>	<u>15%-25%</u>	<u>6%-33%</u>		

^{*}Reclassified

Note 6 - Accounts payable and other debts

	As of December 31		
	<u>2017</u>	<u>2016</u>	
	Thousand NIS		
Employees	823	783	
Payroll institutions	563	552	
Accounts payable	287	128	
Provision for vacation	439	467	
Others	3	2	
	<u>2,115</u>	<u>1,932</u>	

Note 7 - Net Provision for Severance Pay

Reserves for severance pay cover the balance due to employees beyond the portion of the liabilities covered by managers' insurance. The amounts so deposited are not included in the balance sheets, since they are not under the control or management of the Association. The liability amount for severance pay included in the balance sheets expresses the balance of the liability not covered by the insurance policies, as aforesaid.

Note 8 - Temporarily restricted net assets

Following are details of donations received/released in 2017 and 2016:

- 1. In 2015, a donation of NIS 546 thousand was received from a donor, earmarked for use in the "Sandwich" Project in 2016-2017. An amount of NIS 303 thousand was released in the report year (NIS 243 thousand were released in 2016) See also Note 4)
- 2. In 2015, a donation of NIS 480 thousand was received from a donor, earmarked for the establishment of a Visitors Center. An amount of NIS 13 thousand was released for operations in the report year.
- 3. In 2016, a donation of NIS 6,199 thousand was received, earmarked for the purchase of agricultural land for the purpose of growing agricultural produce for distribution to the needy. In December 2016 the Association signed contracts for the purchase of two plots of land. The purchase amounted to NIS 3,515 thousand. In light of the fact that the Association did not use the entire donation for the purchase of the land, the donor authorized to use the balance of NIS 2,684 thousand for the general activities of the Association. Therefore, this amount was released for use in the year of 2016.
 - The purchase of the land was completed in 2017 and a total of NIS 2,733 thousand was released from the restriction and transferred to "Net assets used for fixed assets" (2016 NIS 782 thousand).
- 4. During the report year, a donation of NIS 1,080 thousand was received, earmarked for the rental of vehicles to be used in the Association's activities. The entire amount was released for the activities of the report year.
- 5. In the report year, a donation of NIS 166 thousand was received, earmarked for the purchase of forklifts to be used in the activities of the Association. The Association used that amount for the purchase of forklifts and therefore the amount was released from the restriction and transferred to "Net assets used for fixed assets".
- 6. In the report year, a donation of NIS 1,000 thousand was received, earmarked for assistance to the elderly. The project expenses amounted to NIS 863 thousand and included direct expenses and wages. Therefore, this amount was released for operations during the report year.

Note 9 – Donations and contributions

	For the year ended	
	<u>2017</u>	<u>2016</u>
	Thousand NIS	
Current donations	35,350	32,388
Jerusalem Eshel Project	772	-
Sandwich Project (*)	-	1,307
Infrastructure for Associations Project	115	111
Joint project – Ministry of Agriculture	422	-
Miscellaneous	88	98
	<u>36,747</u>	<u>33,904</u>

^(*) See also Note 4.

Note 10 – Food, products and services in cash equivalents

A. Dry foods

During 2017, the Association received donations of dry foods, such as dairy products, puddings, bread, etc., having a monetary value of NIS 3,426 thousand (2016 – NIS 6,343 thousand).

The major donors are the following firms: Strauss, Tara, Shufersal and others. The food value was calculated based on the market price of the food in the donor's supermarket chains, net of a 30% discount, after clarifications with the supermarket chains' managers.

The market value of the food donated during the report year is NIS 4,895 thousand (2016 - NIS 9,060 thousand), based on the price to the consumer at leading supermarket chains.

B. <u>Cooke</u>d food

During 2017, the Association received donations of cooked food having a monetary value of NIS 33,730 (2016 - NIS 33,747 thousand).

The major donors are IDF bases, Intel, hotels and others.

The food's value was calculated based on the number of donated meals multiplied by a price per meal of NIS 15. The price of a meal was defined according to data provided by various catering companies. In the report year, the market price of the meals is estimated at NIS 56,216 thousand (2016 – NIS 56,245 thousand), based on the price of a meal to the consumer of NIS 25.

C. "Leket" Project

This is a project to collect agricultural products from farmers and resellers. The Association's volunteers harvest and package the agricultural products. This produce is then distributed to soup kitchens and charities that provide food to the needy.

During 2017, the Association received donations of agricultural produce from farmers and resellers, totaling NIS 47,553 thousand (2016 - NIS 48,924 thousand). The value of the agricultural produce was calculated according to the wholesale fruit and vegetable prices published by the Ministry of Agriculture, multiplied by the number of kilograms received. The value of agricultural produce received as donations totaled NIS 83,103 thousand, according to a market value based on the retail price in the leading supermarket chains (2016 - NIS 80,642 thousand).

D. Value of food and services:

During 2017, the Association received donations in the form of products and services from the following suppliers: Strauss, Yotvata, Tel Aviv Hilton Hotel, and others, totaling NIS 3,150 thousand (2016 – NIS 4,406 thousand).

Note 11 - Volunteers

The Association is assisted by volunteers working for no compensation, some of whom use their own private vehicles to collect and distribute food to the needy.

During 2017, the Association used 186,873 volunteer hours at a monetary value of NIS 4,558 thousand, provided by volunteers in projects and in management and administrative positions. This amount is included in the Association's statement of activities. The monetary value is calculated according to the minimum wage. (In 2016, 155,217 volunteer hours at a monetary value of NIS 3,880 thousand, at a rate of NIS 25 per hour).

Note 12- Direct operating expenses

	2017	ear ended December 31 7 2016 Thousand NIS	
Leket project	6,5	•	
Sandwich project (*) Border Police, Holocaust Survivors and Southern Communities	project 7	- 987 42 388	
Nutrition workshops and research	•	53 342	
Nahalal and Binyamina project	9	84 841	
Joint project – Ministry of Agriculture	1,2	26 -	
Infrastructure for Associations	2	79 245	
Gala events		- 72	
Aid to the Elderly project	6	- 13	
Rental fees, communications and maintenance	2,2	42 2,657	
Advertising, printing and continuing education	1,3	59 300	
Vehicle maintenance, including depreciation	5,8	99 5,536	
Depreciation	2	00 171	
	20,4	83 18,880	

^(*) See also Note 4

Note 13 - General and administrative expenses

	For the year ended December	
	<u>31</u>	
	<u>2017</u>	<u>2016</u>
	Thousand NIS	
Salaries and related expenses	4,241	4,027
Volunteer expenses (*)	24	181
Rental fees and maintenance	453	535
Communications and office expenses	313	371
Professional services	667	380
Travel abroad for fundraising purposes	305	192
Vehicle maintenance	152	173
Banking expenses	50	41
Advertising and public relations	278	438
Fundraising	240	232
Written off debts	-	8
Depreciation	427	443
	7,150	7,021

(*) See also Note 11

Note 14 – Events occurring after the balance sheet date

Subsequent to the balance sheet date and before signing the financial statements, it was decided to approve the agreement between the Association and a related party (see also Note 4) regarding the transfer of the Sandwich project activities, and also to approve the charges regarding services received by the related party from May to December 2016 and during 2017 and 2018, as indicated in said Agreement.

Note 15 - Guarantees

The Association furnished bank guarantees totaling NIS 332 thousand for the rental of a property, rental of trucks, and rental of plastic containers, and a performance guarantee for the joint project with the Ministry of Agriculture (2016 - NIS 80 thousand for the rental of a property, rental of trucks, and performance guarantee for the joint project with the Ministry of Agriculture).

Income and Expenses Statements Reconciled for the Purposes of

Income Tax for the Tax Year of 2017

	Tax Year 2017 New Israeli Shekels
A. Expenses in excess of income according to the Statement of Activities	(2,425,706)
B. Additional expenses	
Travel abroad for fundraising purposes	8,994
Hosting, catering and gifts	<u>17,789</u>
	<u>26,783</u>
ecutive Committee member - Joseph Gitler Exec	utive Committee member - Stephen Prov

Auditors' opinion

We have examined the above reconciliation report of Table to Table - Leket Israel (Reg. NPO) for the tax year of 2017 (to which the forms marked with our stamp, for identification purposes, were attached), which reconciles the expenses in excess of income for the year ended December 31, 2017, with the loss declared by the aforementioned entity for income tax purposes for the aforementioned tax year.

The checks of the expenses related to "conditions for the deduction of certain expenses", as detailed on the ordinances, the calculations required under section 3(j) of the Income Tax Ordinance and the fulfillment of the conditions detailed in section 32-A of the Ordinance, were all made within the scope agreed upon between the Income Tax Authority and the Institute of Certified Public Accountants in Israel, with all the implications thereof.

In our opinion, and subject to the preceding paragraph, the aforementioned reconciliation was made in accordance with the provisions of the Income Tax Ordinance.

Stark & Stark Accountants

June 17, 2018